



**Health**  
Logistics

**SUPPLEMENTAL SUMMARY FOR THE FY 2013 ANNUAL HUB REPORT  
AGENCY 723**

This supplement to our Annual (09/1/12 through 8/31/13) Historically Underutilized Business Report for Fiscal Year 2013 has been prepared to provide a broader more comprehensive representation of UTMB challenges, and accomplishments which, currently, are not recognized in TPASS's reporting format.

As previously identified, UTMB, as a Hospital providing multi-categorical health care services, must continue to contract for goods and services in specific categories for which there is no HUB supply source. In addition, UTMB is a managed care provider for Texas Department of Criminal Justice (TDCJ) and must acquire medical services and products for which a HUB supply source also does not exist. During this fiscal year, specific expenditures reported for these categories are:

Pharmaceuticals:	\$ 69,185,340.66
Blood:	\$ 2,120,744.19
Organs:	\$ 3,053,091.37
Medical Services:	\$ 6,245,231.59
<b>TOTAL NON HUB CAPACITY:</b>	<b>\$ 80,604,407.81</b>

Utilizing the information provided above, as well as, including expenditures to HUBs that were previously certified, the following adjustments to our Annual FY 2013 HUB Report are submitted to accurately reflect UTMB's contribution and efforts in support of the State of Texas' initiatives on HUBs.

As a separate footnote, UTMB had approximately 20 million dollars in HUB participation through the UT System Office of Facility Planning and Construction (OFPC) managed projects located on the UTMB campus – UTMB partnered with OFPC to revise their HUB strategy to increase HUB participation and maximize the utilization of HUBs. *\*\*\*Several projects at UTMB over \$4 million dollars are managed by UT System OFPC\*\*\**

HUB EXPENDITURES BY CATEGORY					
FY 13 TOTALS	Asian American	Black American	Woman	Hispanic American	HUB Total
All Categories	1,575,132.71	2,182,765.62	8,548,531.08	14,646,466.68	26,952,896.09
Special Trade Construction	266,860.00	703,779.25	1,458,601.99	5,632,619.93	8,061,861.17
Professional Services	26,709.00	-	18,350.00	2,293,442.80	2,338,501.80
Other Services	301,387.14	1,339,636.76	4,039,524.95	3,033,832.49	8,714,381.34
Commodities	980,176.57	139,349.61	3,032,054.14	3,686,571.46	7,838,151.78

HUB EXPENDITURE TOTALS & ADJUSTED HUB TOTALS					
FY 13 TOTALS	HUB Total	All Expenditures	HUB %	HUB Non-Capacity	Adjusted HUB %
All Categories	26,952,896.09	336,728,112.17	8.00%	80,604,407.82	10.52%
Special Trade Construction	8,061,861.17	19,662,846.68	41.00%		41.00%
Professional Services	2,338,501.80	9,962,979.70	23.47%	6,245,231.59	62.90%
Other Services	8,714,381.34	90,572,612.64	9.62%		9.62%
Commodities	7,838,151.78	216,529,673.15	3.62%	74,359,176.23	5.51%

Respectfully submitted,

Frank Reighard  
Executive Director Supply Chain Management

Karen L. Gross, C.P.M., CPPB, CTPM  
Manager, Supplier Diversity Programs