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Supplemental Letter for FY 2013 Annual HUB Report For Agency Number 802

Texas Parks and Wildlife Department (TPWD) continues to be committed to promoting the participation of Historically Underutilized Businesses (HUB) in TPWD's procurement of goods and services and through subcontracting opportunities. The good faith efforts to expand HUB participation include the following:

- Commissioners**
- T. Dan Friedkin
Chairman
Houston
- Ralph H. Duggins
Vice-Chairman
Fort Worth
- Antonio Falcon, M.D.
Rio Grande City
- Dan Allen Hughes, Jr.
Beeville
- Bill Jones
Austin
- James H. Lee
Houston
- Margaret Martin
Boerne
- S. Reed Morlan
Houston
- Dick Scott
Wimberley
- Lee M. Bass
Chairman-Emeritus
Fort Worth

Carter P. Smith
Executive Director

- TPWD Purchasers solicited 2,979 HUB vendors with only 342 responses received. In an effort to improve HUB vendor responses, TPWD has developed a partnership with Texas Association of African American Chambers of Commerce (TAACC) and Texas Association of Mexican American Chambers of Commerce (TAMACC) to increase outreach efforts, HUB vendor recruitment, and technical assistance to HUB vendors.
- HUB and Purchasing staff participated in economic opportunity forums sponsored by minority chambers and organizations throughout Texas. One of those events was Senator West's "Doing Business Texas Style" HUB Fair where TPWD awarded 74 contracts to HUB vendors totaling \$337,572.
- Provided assistance, training, and educational program to minority business groups and HUB vendors regarding how to do business with the State of Texas.
- HUB and Purchasing staff has increased our efforts to identify potential HUB vendors in regions where they were not available and assisted vendors in the HUB certification process to help improve their opportunity to work with State Agencies.
- HUB Program Specialist presented HUB Subcontracting Program requirements at pre-bid conferences throughout the state to ensure vendors understood the requirements and were able to successfully demonstrate good faith effort.
- TPWD hosted HUB vendor presentations to introduce their company and products to agency purchasers providing increased awareness and opportunities to do business with TPWD.

TPWD executive staff provides leadership and oversight for the HUB Program and continues to focus on the HUB initiative throughout the agency. A close working relationship between Executive, HUB, and Purchasing and Contracting staff is key to the success of this program. For additional information, please contact Tammy Dunham, HUB Coordinator/Purchasing and Contracting Manager, at (512) 389-4752 or by email at tammy.dunham@tpwd.texas.gov. Thank you.

Sincerely,

Carter Smith
Executive Director

CS:TD