



September 30, 2014

Supplemental Letter for Agency 305
FY 2013 Annual HUB Report

The Texas General Land Office (GLO) And Veterans Land Board (VLB) continues its commitment toward the success of the Historically Underutilized Business (HUB) Program and submits this summary as a statement of the GLO/VLB "good faith efforts" toward successfully providing the Agency's HUB program goals for the reporting period of September 1, 2013 through August 31, 2014.

A significant portion of the GLO/VLB budget is spent on products and services where HUBs are not available or are not captured in HUB reporting, i.e. bulk electricity, natural gas and gas transportation (pipeline). 90% of our Other Services are contracts with Veterans Home Operators where again, no HUBs have participated in the bidding process.

The GLO/VLB utilized the following vendor in the State Bond Issuance Program: Lannen & Oliver P.C. This vendor has graduated since its original HUB certification and we continue to do business with them for bond needs for GLO and VLB.

This fiscal year, GLO solicited 6 Veterans Home Renovation Projects of which 4 prime awards were HUBs, increasing significantly the total dollar awards with HUBs in Building Construction. These projects will begin in FY 2015.

The HUB Outreach Plan for this fiscal year focused on the planned projects for the GLO/VLB, which resulted in a dramatic increase in our total "HUBs Contacted for Bid Proposal" percentages and total "Number of HUB Awards" as compared to the previous fiscal year.

This supplementary letter is presented to show GLO/VLB's continued good faith effort in utilizing HUBs. The GLO will continue its efforts to increase the HUB participation by encouraging and assisting qualified vendors to become certified and further promote the HUB Subcontracting initiative.

For questions and further information, I can be reached at 512-463-7983 or maya.ingram@glo.texas.gov.

Sincerely,

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