



## Supplemental Summary for FY 2014 Annual HUB Report for Agency 576

The Texas A&M Forest Service (TFS) is committed to making a Good Faith Effort to assist Historically Underutilized Businesses (HUB's) in the procurement process in accordance with the goals and rules established by state statute. The procurement process seeks to provide equal access to all businesses, encourage competition and promote other fair business practices.

### In Reach Program

Agency personnel are offered assistance in identifying HUB Vendors throughout the year while the HUB Coordinator participates in TPASS HUB Cooperative meetings, Statewide HUB Discussion Workgroup meetings and the TAMUS HUB Coordinator meetings (TUHCA), which provide opportunities for agencies to benefit from other member agencies' strategies and experiences.

### Out Reach Program

- TFS met with Brown Henderson from The Urban Circle (promotional products HUB supplier) on Tuesday, September 17<sup>th</sup> to coordinate the purchases of promotional products through our purchasing department. TFS also met with Patty Short from Budget Printing regarding scheduling a specialized HUB forum for the TAMU System Agencies. Met with Tracey Kyle from Kyle (Xerox) office products. Attended specialized HUB forums from Burgoon and Perry's Office in June and August and met via tele-conference with Mentor/Protégé group (Budget Printing/Comark Direct).
- TFS attended and exhibited at eight (8) Economic Opportunity Forums throughout the state—the NAACP HUB Conference in Richardson, TX on October 10<sup>th</sup> and 11<sup>th</sup>, the Bexar County, SMWVBO EOF in San Antonio on December 11<sup>th</sup>, the 2014 Procurement Connection Seminar & HUB Expo at the Ford Park Center in Beaumont on February 20<sup>th</sup>, the TXCMV HUB show in Austin on April 20<sup>th</sup>, the U.T. Hub and Vendor show in Austin on April 22<sup>nd</sup>, Doing Business Texas Style Spot Bid Fair in Irving on May the 12<sup>th</sup> and 13<sup>th</sup>, TAMU System HUB and Vendor Show in Tarleton on June 4<sup>th</sup> and the San Marcos HUB Forum on June 24<sup>th</sup>.

### Non-Automated Reporting Criteria

	Treasury	Non-Treasury	Total Dollar	Total Dollar / HUB
Procurement	\$0	\$1,252,483.06	\$1,252,483.06	\$41,150.50
Group	\$7,660,534.34	\$68,523.06	\$7,729,057.40	\$65,253.34
Subcontracting	\$0	\$0	\$0	\$0

### Impediments

The State of Texas Retail Fuel Purchase Contract is not a Term Contract; it remains identified only as a CCG Contract. All state agencies and higher education are required by law to utilize the State's fuel contract therefore not allowing any opportunity to award this purchase category to HUB Vendors. Fiscal year to date, this is **\$1,156,400.00** impediment against our HUB efforts.

As an Emergency Response Agency, a substantial amount of the agency's procurements are for highly specialized equipment and services required to support agency operations in wildfire suppression/prevention and other forestry related operations. TFS continues to experience an inadequate amount of HUB vendors that can actually bid on and supply these specialized items. For FY14, the TFS agency has spent over **\$8,715,539.00** dollars on heavy equipment purchases.

Sincerely,

Alan J. Degelman-Agency HUB Coordinator