



STATE PRESERVATION BOARD

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Supplemental Summary for Fiscal Year 2014 Annual HUB Report - Agency #809

The State Preservation Board continues to be fully committed to making a good faith effort to conduct business with minority and woman owned businesses to achieve the goals of the HUB program while sustaining a fair, open and competitive procurement process. Our "good faith efforts" to promote HUB participation in FY 14 include:

- Conduct one-on-one specialized forums with HUBs and procurement staff to provide vendors with a better understanding of how to do business with the agency.
- Participate in HUB forums sponsored by other state agencies.
- Post HUB program and bid opportunity information on the Agency's web site.
- Attend all agency pre-bid meetings and give instruction on successful completion of the HUB Subcontracting Plan.
- Provide monthly HUB reports to agency management regarding HUB participation.

As a result of our good faith efforts, the agency conducted 219 individual transactions with HUB vendors in FY 14. This represents 12% of agency contracts awarded. Notable FY 14 HUB contracts include painting for the Texas Senate Chamber project; engineering services for the Capitol building automation system project, fire system testing for the Capitol, Capitol Extension and Capitol Visitors Center; and leases for high-end video projectors at the Bullock Texas State History Museum.

The majority of HUB reportable agency funds are spent on either competitively bid projects or for the purchase of specialized goods and services. The agency requested competitive bids on 19 projects in FY 14. Of the over 2300 HUBs solicited for competitive bids, less than 1% responded with a bid. As a result of the unique mission of the State Preservation Board, the agency contracts directly with vendors for many highly specialized goods and services where the HUB vendor base is very limited or non-existent. One example is the leasing and ongoing maintenance of the IMAX® projection system at the Bullock Texas State History Museum. Another example from the Museum operation is the leasing of traveling exhibits for display in the temporary exhibit area. An additional challenge for the agency HUB program is the purchase of products for resale in the Capitol and Museum Gift Shops. The purchase of products for this auxiliary enterprise accounted for 48% of the agency's HUB reportable commodities expenditures in FY 14. Typically, these items are unique products available from only one vendor or are products that are mass-produced and available at the best price from large, national suppliers. The agency must choose resale products that satisfy the needs of our visitors, while providing the most profitable return for this self-funding enterprise.

The State Preservation Board supports the State of Texas HUB Program and will continue to pursue HUB participation in the agency's procurement process.

Linda Gaby, CTPM
Director of Administration/HUB Coordinator