

**Chair**  
Betty Reinbeck

**Commissioners**  
William D. Darby  
Virginia Hermosa  
Brant C. Ince  
Mike Novak  
Jack W. Perry



**Executive Director**  
Harvey Hilderbran

*Mailing address:*  
P. O. Box 13047  
Austin, TX 78711-3047  
(512) 463-3446  
[www.tfc.state.tx.us](http://www.tfc.state.tx.us)

### Supplemental Letter to the FY 2015 Annual HUB Report for Agency 303

The Texas Facilities Commission (TFC) remains committed to increasing economic opportunities for Historically Underutilized Businesses (HUB's). The following outreach and good faith efforts were made during FY 2015:

- Attended and presented at the annual conferences of the Texas Association of Mexican American (TAMACC) and Texas Association of African American (TAAACC) Chambers of Commerce.
- As an agency, TFC participated in the MOC signing between (TAAACC) and (TAMACC) Chambers of Commerce 2015.
- Minority businesses engaged with awarded prime firms for potential subcontracting opportunities.
- Active member of the HUB Discussion Workgroup and attended regular meetings.
- Served as a presenter and exhibitor at the 2<sup>nd</sup> Annual "Taking Care of Business" HUB Expo held at the J.J. Pickle Commons Learning Center.
- Actively engaged in managing TFC's Mentor Protégé program agreement(s).
- Served on the planning committee for the Annual HUB Expo.
- Procurement Director presented purchasing training and facilitated one-on-ones with HUB business owners at the 2015 annual HUB Expo.
- Facilitated a workshop on the "Power of Storytelling" marketing your business with digital media for HUB business owners at the annual "Taking care of Business" HUB Expo.
- Facilitated approximately twenty-four (24) HUB vendor introductory meetings; providing HUBs the opportunity to directly interact with TFC project managers and procurement staff.
- Present HUB requirements at all pre-proposal/pre-submittal meetings and CMR HUB mixer meetings.
- Provide proposal and HUB Plan review to HUB firms outside of the TFC network.
- Served as a Juror for the annual SMPS Communication Awards.
- Attended the Access 2015 Business Expo.

Additionally, we have HUB contracting dollars not captured in the FY 2015 Annual HUB report:

HBA Parking	Revenue-generating contract	\$714,547.26
<u>Lone Star Auctioneers</u>	<u>Revenue -generating contract</u>	<u>\$ 1,401,160.00</u>
	Total	\$2,115,707.26

TFC further supplemented the semi-annual report with additional contracting dollars after analyzing a treasury report requested from the Comptroller. Since HUB outreach and compliance services are performed when managing construction projects for client agencies, inclusion of the associated contract dollars is in the reported data.

Sincerely,



Harvey Hilderbran  
Executive Director