The University of Texas-Pan American
Historically Underutilized Business Program Office

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Supplemental Summary for Annual FY 2015 HUB Report for Agency 736

The University of Texas-Pan American continues its commitment to the Historically Underutilized Business (HUB) Program. Our University still maintains an ambitious outreach program in the Rio Grande Valley. We assume a leadership position among other state and local agencies in promoting HUB issues in our area and encourage non-certified minority and women owned businesses to become HUB certified. An element of this effort is to facilitate the application process as much as possible for businesses through working closely with the Texas Procurement and Support Services Office.

The University coordinated and/or participated in the following outreach activities during Annual FY 2015:

- Participated in the 2nd Annual Small Business Resource Expo in conjunction with the UTPA Procurement Technical Assistance Program in Harlingen, Texas on September 12, 2014.
- Participated in the State HUB Hands On Seminar in conjunction with the UTPA Procurement Technical Assistance Program in Edinburg, Texas on September 23, 2014.
- Hosted the 14th Annual UTPA HUB Vendor Fair with over thirty HUB vendors and over three hundred campus participants in attendance at the UTPA Campus in Edinburg, Texas on October 16th 2014.
- Participated in The University of Texas System Supply Chain Alliance Conference in Houston, Texas on October 27th-28th 2014.
- Participated in the 2015 Inaugural South Texas Business Opportunity Forum in conjunction with the UTPA Procurement Technical Assistance Program in Brownsville, Texas on March 11, 2015
- Participated in the Meet the Buyer in conjunction with the UTPA Purchasing Department and UTPA Procurement Technical Assistance Program in McAllen, Texas on April 29, 2015
- Presented at the Model Contractor Development Program in conjunction with the UTPA Procurement Technical Assistance Program in McAllen, Texas on June 2, 2015
- Marketed SciQuest E-Procurement System with Six HUB Catalog vendors for the Universities most frequently ordered items vendors such as Burgoon Company, SHI, Today's Business Solutions, Summus Industries, Hi-Ed, and Cuevas Distribution for maximum HUB Participation.
- Participated in The South Texas HUB Coordinators Alliance in conjunction with other South Texas Institutions of Higher Education.
- HUB Coordinators current areas of engagement:
  - Current President of the South Texas Universities HUB Coordinators Alliance.
  - Advisor to the Board of Directors of the Rio Grande Valley Hispanic Chamber of Commerce for Small Business & Economic Development.
  - HUB Coordinator Mentor to the South Texas Procurement and Technical Assistance Center.
- In addition to seminars and conferences attended and sponsored by our office, we have also met with over fifty vendors on an individual basis to help with the HUB application and CMBL process.

We feel that these activities will help increase the number of HUB suppliers in our area. Although we make every effort to procure from HUBs, there are some goods and services for which there are no HUB suppliers available. As an institution of higher education, we contract for highly specialized equipment and services (e.g., engineering and scientific equipment) for which HUB supply sources do not exist.

Respectfully submitted,

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