



TEXAS GENERAL LAND OFFICE
GEORGE P. BUSH, COMMISSIONER

Supplemental Letter for Fiscal Year 2015 Semi-Annual HUB Report for Agency 305

The Texas General Land Office (GLO) is committed to the Historically Underutilized Business (HUB) Program and offers this summary as a statement of the GLO's good faith effort towards meeting the State's HUB program goals.

A significant portion of the agency's budget is spent on products and services where HUBs are not available, i.e. operators of the veterans' homes and cemeteries, pharmaceuticals, bulk natural gas and gas transportation (pipeline), and specialized professional and consulting services.

As an example, the GLO spent close to 90% of its "Other Services" budget on operator contracts for the veterans home and cemeteries and over 90% of its "Commodities" budget on pharmaceuticals, gas and gas transportation (pipeline). To date we have not been able to find HUB vendors for these items.

The GLO utilizes the following vendor in the State Bond Issuance Program: Lannen & Oliver P.C. Although this vendor was certified as a HUB in the past and has since graduated, we continue to do business with them.

The GLO plans to continue to attend HUB forums held throughout the state in order to increase our number of HUB contacts.

This supplementary summary is presented to show our good faith effort in utilizing HUBS. The GLO will continue to strive to increase HUB participation by encouraging and assisting other vendors to become certified and promoting the HUB Subcontracting initiative.

I can be reached at 512-936-1487 or esther.prado@glo.texas.gov if you need any additional information.

Sincerely,

Esther Prado
HUB Coordinator