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Supplemental Letter to the FY 2016 Annual HUB Report for Agency 303

The Texas Facilities Commission (TFC) remains committed to increasing economic opportunities for Historically Underutilized Businesses (HUB). The following outreach and good faith efforts were made during FY 2016:

HUB Forums- Provided information about TFC's procurement opportunities while participating in **eighteen (18)** Economic Opportunity Forums (EOF) and hosting **one (1)** EOF. These included:

- Collaborated with the Texas Association of Mexican American (TAMACC) and the Texas Association of African American (TAAACC) Chambers of Commerce to host Texas Opportunity: Building the Lone Star State HUB Event in Austin, TX
- Attended the annual conferences of TAAACC Chambers of Commerce in Round Rock, TX.
- Attended DPS: 2015 Historically Underutilized Business (HUB) Vendor Fair in Austin, TX.
- Attended Ft. Hood Government Contracting Forum in Killeen, TX.
- Attended the Statewide HUB Program HUB Expo in Beaumont, TX.
- Attended the DFW Minority Supplier Development Council 2016 Hard Hat Construction Expo in Dallas, TX
- Attended TAAACC Black Business on the Hill event in Austin, TX
- Attended TX DMV HUB Event in Austin, TX
- Attended the UTRGV 2nd Annual South Texas Business Opportunity Forum (STBOF) in Mercedes, TX
- Attended the TX Dept. Agriculture Capital for Texas Small Business Forum in Austin, TX
- Attended the 2016 Access & Senator Royce West's "Doing Business Texas Style" Spot Bid Fair in Irving, TX
- Attended the UTSA and PTAC event in San Antonio, TX
- Attended the TX Dept. of Insurance HUB event in Austin, TX
- Attended the Greater Austin Asian Chamber Connect Forum for Minority Business Vendor in Austin, TX
- Attended Health & Human Svcs. Commission HUB Expo in Austin, TX
- Attended TAMACC Annual Conference in El Paso, TX
- Attended TXDOT Operation CREW event in Austin, TX
- Attended the Statewide HUB Program HUB Expo in Austin, TX.
- Attended the Governor's Small Business Forum in San Marcos, TX

HUB Certifications- Assisted **two (2)** vendors in obtaining HUB certification through TPASS.

HUB Vendors Assistance- Conducted **thirty (30)** one-on-one consultations with HUB vendors.

HUB Education and Training- To increase HUB participation TFC has developed opportunities to educate HUBs on upcoming procurement opportunities and knowledge of HUB rules, policies and procedures.

- Serves as the Chair of the HUB Discussion Work Group (HDWG). Collaborating with other state agencies thru HDWG and TAAACC/TAMACC via the Memorandums of Cooperation.
- Attended pre-solicitation submittal conferences to educate vendors about HUB subcontracting requirements.
- Hosted three (3) round table sessions; where HUBs meet with Primes on upcoming procurement opportunities.
- Collaborated with the Texas State University SBDC Center to conduct two (2) training sessions that were focused on doing business with TFC.

Additionally, we have HUB contracting dollars not captured in the FY 2016 Annual HUB report:

HBA Parking	Revenue-generating contract	\$1,301,957.00
Lone Star Auctioneers	Revenue-generating contract	\$ 207,190.88
	Total	\$ 1,509,147.88

TFC further supplemented the annual report with additional contracting dollars after analyzing a treasury report requested from the Comptroller. Since HUB outreach and compliance services are performed when managing construction projects for client agencies, inclusion of the associated contract dollars is in the reported data.

Sincerely,


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Texas Facilities Commission

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★ Planning and administering facilities in service to the State of Texas ★