

401 CONSOLIDATED REPORT FOR  
ADJUTANT GENERAL DEPARTMENT

10-Oct-2013

| PROCUREMENT CATEGORY  | TOTAL EXPENDITURES  | TOTAL \$/% SPENT<br>WITH NON HUBS | TOTAL \$/% SPENT<br>WITH HUBS | ANNUAL PROCUREMENT<br>GOAL % |
|-----------------------|---------------------|-----------------------------------|-------------------------------|------------------------------|
| HEAVY CONSTRUCTION    | \$116,936           | \$62,624 / 53.55%                 | \$54,312 / 46.45%             | 11.20%                       |
| BUILDING CONSTRUCTION | \$25,993,029        | \$20,107,586 / 77.36%             | \$7,911,869 / 30.44%          | 21.10%                       |
| SPECIAL TRADE         | \$3,646,954         | \$2,451,568 / 67.22%              | \$1,195,386 / 32.78%          | 32.70%                       |
| PROFESSIONAL SERVICE  | \$590,224           | \$542,749 / 91.96%                | \$47,475 / 8.04%              | 23.60%                       |
| OTHER SERVICE         | \$12,537,851        | \$11,476,101 / 91.53%             | \$1,061,750 / 8.47%           | 24.60%                       |
| COMMODITY PURCHASING  | \$3,881,332         | \$3,182,662 / 82.00%              | \$709,658 / 18.28%            | 21.00%                       |
|                       | <u>\$46,766,328</u> | <u>\$37,823,292 / 80.88%</u>      | <u>\$10,980,452 / 23.48%</u>  |                              |

CONSOLIDATED REPORT FOR  
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|                       |                         |                                  |                                 |        |
|-----------------------|-------------------------|----------------------------------|---------------------------------|--------|
| HEAVY CONSTRUCTION    | \$4,461,624,826         | \$4,371,979,360 / 97.99%         | \$219,557,561 / 4.92%           | 11.20% |
| BUILDING CONSTRUCTION | \$1,513,029,286         | \$1,438,048,565 / 95.04%         | \$368,775,749 / 24.37%          | 21.10% |
| SPECIAL TRADE         | \$512,156,296           | \$384,441,137 / 75.06%           | \$163,815,154 / 31.99%          | 32.70% |
| PROFESSIONAL SERVICE  | \$669,379,821           | \$613,520,704 / 91.66%           | \$135,408,748 / 20.23%          | 23.60% |
| OTHER SERVICE         | \$3,492,286,133         | \$3,063,798,289 / 87.73%         | \$599,178,112 / 17.16%          | 24.60% |
| COMMODITY PURCHASING  | \$3,988,354,949         | \$3,548,784,598 / 88.98%         | \$476,865,213 / 11.96%          | 21.00% |
|                       | <u>\$14,636,831,314</u> | <u>\$13,420,572,657 / 91.69%</u> | <u>\$1,963,600,540 / 13.42%</u> |        |

401 \*\* ANALYSIS OF AWARDS FOR  
ADJUTANT GENERAL DEPARTMENT

| CERTIFIED HUB GROUP<br>FOR HUB CREDIT | TOTAL # AND % OF HUB<br>VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT<br>AND % AWARDED TO HUBS |
|---------------------------------------|---|--|
| ASIAN PACIFIC                         | 10/ 6.29%                                     | \$1,494,606 / 13.61%                         |
| BLACK                                 | 8/ 5.03%                                      | \$352,031 / 3.21%                            |
| HISPANIC                              | 59/ 37.11%                                    | \$4,399,079 / 40.06%                         |
| NATIVE AMERICAN<br>WOMAN              | 6/ 3.77%                                      | \$1,081,912 / 9.85%                          |
|                                       | 76/ 47.80%                                    | \$3,652,822 / 33.27%                         |
| TOTAL                                 | <u>159/100.00%</u>                            | <u>\$10,980,452 /100.00%</u>                 |

\*\* ANALYSIS OF AWARDS FOR  
THE STATE OF TEXAS

| CERTIFIED HUB GROUP      | # OF VIDS ELIGIBLE<br>FOR HUB CREDIT, % | # OF MALES, %       | # OF FEMALES, %      | TOTAL # AND % OF HUB<br>VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT<br>AND % AWARDED TO HUBS |
|--------------------------|---|---------------------|----------------------|---|--|
| ASIAN PACIFIC            | 1222/ 7.29%                             | 803/ 12.01%         | 419/ 4.16%           | 293/ 6.42%                                    | \$191,282,930 / 9.74%                        |
| BLACK                    | 3303/ 19.70%                            | 1998/ 29.88%        | 1305/ 12.95%         | 423/ 9.26%                                    | \$224,284,135 / 11.42%                       |
| HISPANIC                 | 5103/ 30.44%                            | 3679/ 55.03%        | 1424/ 14.13%         | 1399/ 30.63%                                  | \$491,724,379 / 25.04%                       |
| NATIVE AMERICAN<br>WOMEN | 310/ 1.85%                              | 206/ 3.08%          | 104/ 1.03%           | 85/ 1.86%                                     | \$22,445,666 / 1.14%                         |
|                          | 6825/ 40.71%                            | 0/ 0.00%            | 6825/ 67.73%         | 2367/ 51.83%                                  | \$1,033,863,429 / 52.65%                     |
| TOTAL                    | <u>16763/100.00%</u>                    | <u>6686/100.00%</u> | <u>10077/100.00%</u> | <u>4567/100.00%</u>                           | <u>\$1,963,600,540 /100.00%</u>              |

\*\* THE ANALYSIS IS BASED ON THE TOTAL # OF VENDOR ID NUMBERS THAT WERE ELIGIBLE TO RECEIVE HUB CREDIT.  
TOTAL # OF CERTIFIED HUBS FOR THE PERIOD OF FY2013 IS 16636.

SUCH AS, 1222 (7.29%) OF VID NUMBERS ELIGIBLE TO RECEIVE HUB CREDIT WERE ASIAN PACIFIC OWNED BUSINESSES, 803 (12.01%) WERE ASIAN PACIFIC MALE OWNED BUSINESSES AND 419 (4.16%) WERE ASIAN PACIFIC FEMALE OWNED BUSINESSES. 293 (6.42%) AWARDS WERE MADE TO ASIAN PACIFIC OWNED BUSINESSES, TOTALING \$191,282,930.00 (9.74%) OF THE TOTAL DOLLARS AWARDED TO HUBS.