

STATEWIDE ANALYSIS OF TOTAL AWARDS

| TOTAL # RECEIVING AWARDS | TOTAL DOLLARS    | NON HUB VIDS RECEIVING AWARDS AND % | NON HUB DOLLARS AND %   | HUB VIDS RECEIVING AWARDS AND % | HUB DOLLARS AND %      |
|--------------------------|------------------|-------------------------------------|-------------------------|---------------------------------|------------------------|
| 87,009                   | \$14,636,831,314 | 82,442/94.75%                       | \$13,420,572,657/91.69% | 4,567/5.25%                     | \$1,963,600,540/13.42% |

STATEWIDE ANALYSIS OF AWARDS TO VIDS ELIGIBLE FOR HUB CREDIT BY ETHNICITY/GENDER \*\*

| CERTIFIED HUB GROUP | # OF VIDS, % ELIGIBLE | # OF MALES, % | # OF FEMALES, % | TOTAL # AND % OF HUB VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT AND % AWARDED TO HUB VIDS |
|---------------------|-----------------------|---------------|-----------------|--|---|
| ASIAN PACIFIC       | 1,222/7.29%           | 803/12.01%    | 419/4.16%       | 293/6.42%                                  | \$191,282,930/9.74%                           |
| BLACK               | 3,303/19.70%          | 1,998/29.88%  | 1,305/12.95%    | 423/9.26%                                  | \$224,284,135/11.42%                          |
| HISPANIC            | 5,103/30.44%          | 3,679/55.03%  | 1,424/14.13%    | 1,399/30.63%                               | \$491,724,379/25.04%                          |
| NATIVE AMERICAN     | 310/1.85%             | 206/3.08%     | 104/1.03%       | 85/1.86%                                   | \$22,445,666/1.14%                            |
| WOMAN OWNED         | 6,825/40.71%          | 0/0.00%       | 6,825/67.73%    | 2,367/51.83%                               | \$1,033,863,429/52.65%                        |
| TOTAL               | 16,763(100%)          | 6,686(100%)   | 10,077(100%)    | 4,567(100%)                                | \$1,963,600,540(100%)                         |

\*\* THE ANALYSIS IS BASED ON THE TOTAL # OF VENDOR ID NUMBERS THAT WERE ELIGIBLE TO RECEIVE HUB CREDIT.  
TOTAL # OF CERTIFIED HUBS FOR THE PERIOD OF FY13 IS 16636

SUCH AS, 1,222 (7.29%) OF VID NUMBERS ELIGIBLE TO RECEIVE HUB CREDIT WERE ASIAN PACIFIC OWNED BUSINESSES, 803 (12.01)% WERE ASIAN PACIFIC MALE OWNED BUSINESSES AND \$419 (4.16%) WERE ASIAN PACIFIC FEMALE OWNED BUSINESSES. 293 (6.42%) AWARDS WERE MADE TO ASIAN PACIFIC OWNED BUSINESS, TOTALING \$191,282,930 (9.74%) OF THE TOTAL DOLLARS AWARDED TO HUBS.

STATEWIDE ANALYSIS OF AWARDS TO VIDS ELIGIBLE FOR HUB CREDIT BY PROCUREMENT CATEGORY\*\*

H E A V Y C O N S T R U C T I O N

| CERTIFIED HUB GROUP FOR HUB CREDIT | # OF MALES, %    | # OF FEMALES, %  | TOTAL # AND % OF HUB VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT AND % AWARDED TO HUB VIDS |
|------------------------------------|------------------|------------------|--|---|
| ASIAN PACIFIC                      | 6/5.04%          | 1/0.67%          | 7/2.61%                                    | \$6,681,317/3.04%                             |
| BLACK                              | 13/10.92%        | 8/5.37%          | 21/7.84%                                   | \$9,974,441/4.54%                             |
| HISPANIC                           | 95/79.83%        | 22/14.77%        | 117/43.66%                                 | \$94,043,464/42.83%                           |
| NATIVE AMERICAN                    | 5/4.20%          | 1/0.67%          | 6/2.24%                                    | \$2,665,873/1.21%                             |
| WOMAN OWNED                        | 0                | 117/78.52%       | 117/43.66%                                 | \$106,192,465/48.37%                          |
| <b>TOTAL</b>                       | <b>119(100%)</b> | <b>149(100%)</b> | <b>268(100%)</b>                           | <b>\$219,557,561(100%)</b>                    |

B U I L D I N G C O N S T R U C T I O N

| CERTIFIED HUB GROUP FOR HUB CREDIT | # OF MALES, %    | # OF FEMALES, %  | TOTAL # AND % OF HUB VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT AND % AWARDED TO HUB VIDS |
|------------------------------------|------------------|------------------|--|---|
| ASIAN PACIFIC                      | 38/11.34%        | 13/2.28%         | 51/5.63%                                   | \$25,252,448/6.85%                            |
| BLACK                              | 49/14.63%        | 15/2.63%         | 64/7.06%                                   | \$30,557,400/8.29%                            |
| HISPANIC                           | 227/67.76%       | 70/12.26%        | 297/32.78%                                 | \$92,112,264/24.98%                           |
| NATIVE AMERICAN                    | 21/6.27%         | 4/0.70%          | 25/2.76%                                   | \$11,198,012/3.04%                            |
| WOMAN OWNED                        | 0                | 469/82.14%       | 469/51.77%                                 | \$209,655,624/56.85%                          |
| <b>TOTAL</b>                       | <b>335(100%)</b> | <b>571(100%)</b> | <b>906(100%)</b>                           | <b>\$368,775,749(100%)</b>                    |

S P E C I A L T R A D E

| CERTIFIED HUB GROUP FOR HUB CREDIT | # OF MALES, %    | # OF FEMALES, %  | TOTAL # AND % OF HUB VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT AND % AWARDED TO HUB VIDS |
|------------------------------------|------------------|------------------|--|---|
| ASIAN PACIFIC                      | 27/6.59%         | 20/3.12%         | 47/4.47%                                   | \$11,726,477/7.16%                            |
| BLACK                              | 66/16.10%        | 14/2.18%         | 80/7.60%                                   | \$7,559,168/4.61%                             |
| HISPANIC                           | 298/72.68%       | 80/12.46%        | 378/35.93%                                 | \$45,929,440/28.04%                           |
| NATIVE AMERICAN                    | 19/4.63%         | 2/0.31%          | 21/2.00%                                   | \$2,773,536/1.69%                             |
| WOMAN OWNED                        | 0                | 526/81.93%       | 526/50.00%                                 | \$95,826,531/58.50%                           |
| <b>TOTAL</b>                       | <b>410(100%)</b> | <b>642(100%)</b> | <b>1,052(100%)</b>                         | <b>\$163,815,154(100%)</b>                    |

STATEWIDE ANALYSIS OF AWARDS TO VIDS ELIGIBLE FOR HUB CREDIT BY PROCUREMENT CATEGORY\*\*

P R O F E S S I O N A L S E R V I C E

| CERTIFIED HUB GROUP FOR HUB CREDIT | # OF MALES, %    | # OF FEMALES, %  | TOTAL # AND % OF HUB VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT AND % AWARDED TO HUB VIDS |
|------------------------------------|------------------|------------------|--|---|
| ASIAN PACIFIC                      | 38/20.99%        | 11/4.09%         | 49/10.89%                                  | \$22,839,328/16.87%                           |
| BLACK                              | 22/12.15%        | 10/3.72%         | 32/7.11%                                   | \$13,457,257/9.94%                            |
| HISPANIC                           | 112/61.88%       | 20/7.43%         | 132/29.33%                                 | \$55,327,932/40.86%                           |
| NATIVE AMERICAN                    | 9/4.97%          | 0                | 9/2.00%                                    | \$651,685/0.48%                               |
| WOMAN OWNED                        | 0                | 228/84.76%       | 228/50.67%                                 | \$43,132,545/31.85%                           |
| <b>TOTAL</b>                       | <b>181(100%)</b> | <b>269(100%)</b> | <b>450(100%)</b>                           | <b>\$135,408,748(100%)</b>                    |

O T H E R S E R V I C E

| CERTIFIED HUB GROUP FOR HUB CREDIT | # OF MALES, %    | # OF FEMALES, %    | TOTAL # AND % OF HUB VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT AND % AWARDED TO HUB VIDS |
|------------------------------------|------------------|--------------------|--|---|
| ASIAN PACIFIC                      | 116/13.05%       | 60/3.21%           | 176/6.37%                                  | \$83,416,429/13.92%                           |
| BLACK                              | 190/21.37%       | 78/4.17%           | 268/9.71%                                  | \$67,572,402/11.28%                           |
| HISPANIC                           | 548/61.64%       | 220/11.75%         | 768/27.82%                                 | \$118,232,716/19.73%                          |
| NATIVE AMERICAN                    | 35/3.94%         | 8/0.43%            | 43/1.56%                                   | \$3,349,318/0.56%                             |
| WOMAN OWNED                        | 0                | 1,506/80.45%       | 1,506/54.55%                               | \$326,607,245/54.51%                          |
| <b>TOTAL</b>                       | <b>889(100%)</b> | <b>1,872(100%)</b> | <b>2,761(100%)</b>                         | <b>\$599,178,112(100%)</b>                    |

C O M M O D I T Y P U R C H A S I N G

| CERTIFIED HUB GROUP FOR HUB CREDIT | # OF MALES, %    | # OF FEMALES, %    | TOTAL # AND % OF HUB VIDS RECEIVING AWARDS | TOTAL DOLLAR AMOUNT AND % AWARDED TO HUB VIDS |
|------------------------------------|------------------|--------------------|--|---|
| ASIAN PACIFIC                      | 64/10.90%        | 50/3.36%           | 114/5.49%                                  | \$41,366,930/8.67%                            |
| BLACK                              | 108/18.40%       | 47/3.15%           | 155/7.46%                                  | \$95,163,465/19.96%                           |
| HISPANIC                           | 385/65.59%       | 159/10.67%         | 544/26.19%                                 | \$86,078,560/18.05%                           |
| NATIVE AMERICAN                    | 30/5.11%         | 12/0.81%           | 42/2.02%                                   | \$1,807,240/0.38%                             |
| WOMAN OWNED                        | 0                | 1,222/82.01%       | 1,222/58.83%                               | \$252,449,016/52.94%                          |
| <b>TOTAL</b>                       | <b>587(100%)</b> | <b>1,490(100%)</b> | <b>2,077(100%)</b>                         | <b>\$476,865,213(100%)</b>                    |

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