



TEXAS GENERAL LAND OFFICE  
GEORGE P. BUSH, COMMISSIONER

**Supplemental Letter for Fiscal Year 2015 Annual HUB Report for Agency 305**

The Texas General Land Office (GLO) is committed to the Historically Underutilized Business (HUB) Program and offers this summary as a statement of the GLO's good faith effort towards meeting the State's HUB program goals.

A significant portion of the agency's budget for "Other Services" and "Commodities" is spent on operator contracts for the veterans' home and cemeteries, pharmaceuticals, gas and gas transportation (pipeline). To date we have not been able to find HUB vendors for these items.

GLO HUB staff has met with our Vet Home Operator, Touchstone, presenting a Power Point training presentation to educate the operator on the importance of HUB participation when purchasing products and/or services for the operation of the homes.

The agency outreach activities attended during Fiscal Year 2015 include the following: Texas Tech University "Small Business Expo", Lubbock; Doing Business Texas Style "Spot Bid Fair", Irving; TXDOT "DBE/HUB/SBE IT/Construction Vendor Fair", Austin; Greater Austin Asian Chamber of Commerce "Connect Forum for Minority Business", Austin; TAMACC, Austin; 2015 Procurement Connection Seminar & Expo, Austin; Taking Care of Business HUB Expo; Texas Association of African-American Chamber of Commerce (TAAACC), Dallas; Houston Minority Business Supplier Development Council Annual Expo, Houston; Getting Connected "Featuring a Governor's Small Business Forum", Austin and Doing Business Texas Style Spot Bid Fair, Dallas.

GLO staff continues to participate in the HUB Discussion Workgroup meetings to keep up-to-date on new HUB laws and/or policies and to gain knowledge of rules and information to increase HUB opportunity and participation.

The GLO utilizes the following vendor in the State Bond Issuance Program: Lannen & Oliver P.C. Although this vendor was certified as a HUB in the past and has since graduated, we continue to do business with them.

This supplementary summary is presented to show our good faith effort in utilizing HUBs. The GLO will continue to strive to increase HUB participation by encouraging and assisting other vendors to become certified as well as promoting the HUB subcontracting initiative.

Sincerely,

Debby French

Director of Procurement and HUB Coordinator