TEXAS A&M UNIVERSITY
CORPUS CHRISTI

HUB PROGRAM
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Supplemental Letter for FY 2015 Annual HUB Report
Agency Number 760

Texas A&M University-Corpus Christi is committed to making a "Good Faith Effort" to effectively promote and increase contract opportunities with Historically Underutilized Businesses (HUBs). The University promotes HUB inclusion by recruiting HUB vendors and encouraging prime vendors to extend subcontracting opportunities to HUBs. Our "Good Faith Efforts" to ensure continuing HUB participation during FY 2015 included the following:

HUB Out-Reach and In-Reach Activities:

- Attended the TAMU Systems HUB Coordinators meeting on December 09, 2014 in San Antonio, TX.
- Attended and participated in the Bexar County Contracting Conference on December 10, 2014 in San Antonio, TX.
- Attended the UTPA HUB Vendor Fair on October 16, 2014 in Edinburg, TX.
- Attended the 2015 Inaugural South Texas Business Opportunity Forum on March 11, 2015 in Brownsville, TX.
- Attended the 2015 Senator Royce West's "Doing Business Texas Style" Spot Bid Fail on May 11 & 12, 2015 in Irving, TX.
- Attended the 2015 Procurement connection Seminar and Expo on July 15, 2015 in Austin, TX.
- Attended The Big Event on August 5, 2015 in Corpus Christi, TX.
- Continued to work cooperatively with Texas A&M System to increase participation in our HUB Mentor/Protégé program.
- Continue to monitor Job Order Contract so that minority businesses are included in subcontracts for projects over $100,000.
- HUB Coordinator conducts HUB training Workshops on campus.
- Continue to utilize Cooperative and purchasing contracts with HUB awarded vendors.
- Continue to use a diverse group of HUB vendors in all procurement categories.
- Continue to introduce new HUB vendors to the TAMU-CC for additional procurement opportunities.
- Maintain an open door policy in which minority businesses can come by and ask assistance in understanding the HUB certification, Mentor Protégé Program, ESBD, and educate vendors on cooperative opportunities and "How to do Business" with the State of Texas.

Texas A&M University-Corpus Christi has continued to outsource Construction & Facilities Services. This change while being a cost savings for the university has an adverse effect on our HUB Program. The university still remains committed to growing the subcontracting opportunities for HUB's.

Texas A&M University-Corpus Christi will continue its efforts to strengthen its' HUB Program and work diligently to increase purchases and contracting with HUB vendors.

Jerry Escobedo
HUB Coordinator