



716 - Fiscal 2016 Annual HUB Report Supplemental Letter

The Texas A&M Engineering Extension Service (TEEX) is an internationally recognized leader in the delivery of emergency response, homeland security and workforce training, exercises, technical assistance, and economic development. TEEX offers on-site customized training and services to businesses and industries, municipalities and public agencies across the globe. TEEX is committed to encouraging and promoting the use of Historically Underutilized Businesses (HUBs) in all procurement opportunities. TEEX spent over \$97,000 with HUB vendors even though the purchases are in non-reportable expenditure codes. TEEX has also spent over \$208,000 with a HUB vendor that has graduated from the HUB program. As a training agency, there are many occasions the agency must expend funds for unique and proprietary equipment for which there are no HUB sources. However, the agency's continued good faith efforts demonstrate its dedication to advocating and supporting the HUB program. The agency director and executive staff are provided monthly agency HUB activity reports. The agency conducts bimonthly HUB Committee meetings which provide input, leadership and oversight for the HUB program. The HUB Coordinator assists TEEX divisions in identifying and locating HUB vendors for all procurement opportunities. TEEX continues to emphasize, promote and validate its commitment to the HUB program by being active in the following during the period of September 1, 2015 - August 31, 2016:

- Encouraged, notified and assisted non-certified HUBs to become certified by the Texas Procurement and Support Services and to maintain HUB certification.
- Assisted vendors in completing the HUB subcontracting plan by phone and email.
- Membership in the Texas University HUB Coordinator's Alliance Central/Gulf Coast Chapter and attended quarterly meetings.
- Administered the State Use Works Wonders Program and promoted TIBH products/services.
- Participated in The Texas A&M System Cooperative Mentor/Protégé Program.

- Hosted Gonzalez Office Products (HI/M), November 18 to promote their products/services.
- Hosted Burgoon (WO), February 25 to promote their products/services.
- Hosted AMC Solutions (WO), June 30 to promote their products/services.

- Attended, participated and/or exhibited in the following Economic Opportunity Forums:
 - Bexar County Small, Minority & Women Business Enterprise Conference, December 9.
 - Statewide HUB Program Expo and Procurement Connection, Beaumont, February 18.
 - TXDMV, TEA, THC, GLO, OCA HUB Vendor Fair, Austin, April 7.
 - ACCESS/DFW Minority Business Council/Spot Bid Fair, Irving, May 9-10.
 - A&M System HUB Vendor Fair, Prairie View, June 15.
 - Procurement Connection Seminar & Expo, Austin, August 24.

These activities demonstrate TEEX's good faith effort to support the State of Texas HUB program. For additional information, please email yvette.tschirhart@teex.tamu.edu.

Yvette Tschirhart
 HUB Coordinator