



TEXAS GENERAL LAND OFFICE
GEORGE P. BUSH, COMMISSIONER

FY16 Semi-Annual HUB Report Supplemental Letter for Agency 305

The General Land Office (305) is committed to making a good faith effort to increase economic opportunities for Historically Underutilized Businesses (HUBs). The GLO made the following efforts during the first six months of FY16:

Outreach

- Participated in 6 HUB vendor forum events
- Renewed the term of (2) two Mentor-Protégé teams, one team is co-sponsored with two other agencies
- Attended 4 (four) annual meetings
- The HUB Program outreach section has been created on the agency "Facebook" page
- Detailed information about the agency's HUB program has been posted on the external website
- Thirty-four HUBs, in the Special Trades procurement category, have been contacted by the Veteran home operators, in order to provide opportunities for the maintenance and repair of the homes

HUB Subcontracting

- \$672,350 in HUB subcontracting during the first six months of FY16, a 269% increase from Semi-Annual 2015
- \$120,299 in second tier HUB subcontracting

In-Reach

- Met with Executive Management regularly to discuss the FY15 Annual HUB report results, HUB Program initiatives for FY16 and HUB goal setting for FY16-17
- Coordinated twenty-two (22) HUB technical and business forums with agency procurement personnel and decision makers, attended HUB Discussion Group meetings, and pre-proposal meetings

Since September 15, 2015, the GLO has two full time HUB Program staff members and the Director of Procurement dedicated to the fulfillment of all HUB program responsibilities. The GLO will continue to solicit business and contracting opportunities in an open and competitive environment to further promote the HUB program.

Sincerely,

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